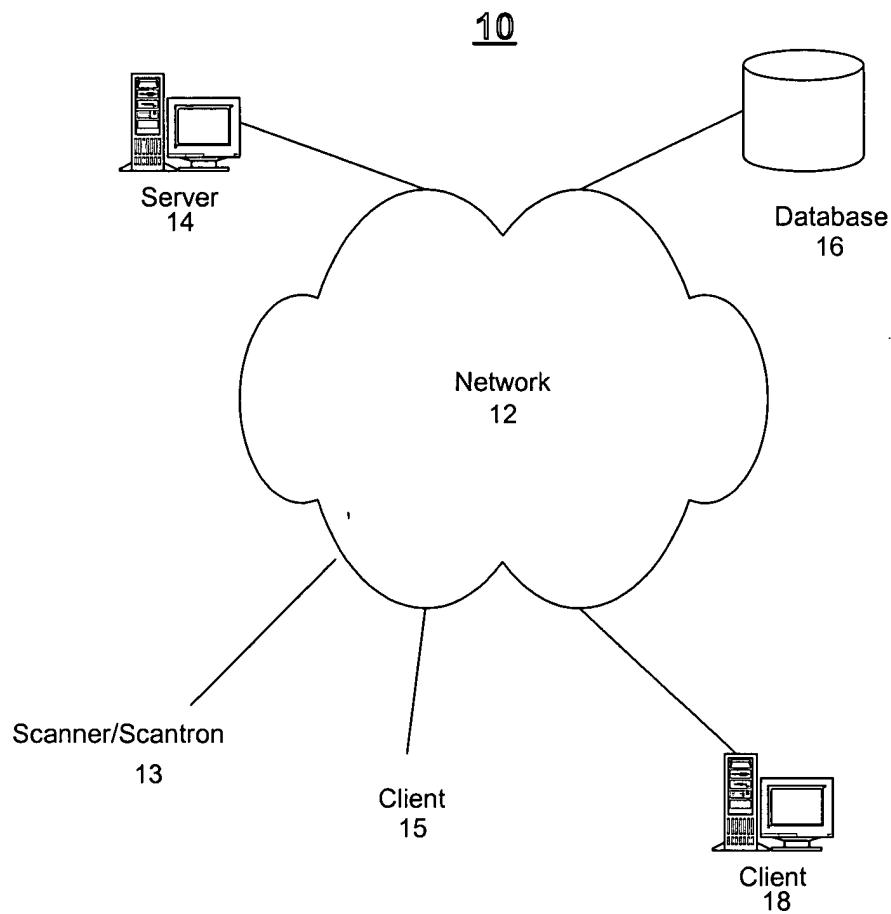


Figure 1



Score Conversion

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Hotel 1
7-point survey

Hotel 2
10-point survey

| | | | | | | |
|------|-------|-------|-----|-------|-------|----|
| 7 | 6 | 5 | 4 | 3 | 2 | 1 |
| 100% | 83.3% | 66.7% | 50% | 33.3% | 16.7% | 0% |
| 10 | 9 | 8 | 7 | 6 | 5 | 4 |

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Calculate each hotel's percentage mean score

Standardize to 1,000 responses for each hotel

Achieved by taking the number of surveys, dividing that number into 1000, and duplicating each survey from that hotel the quotient number of times

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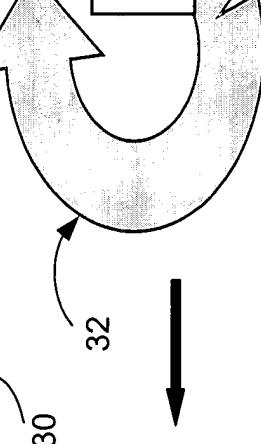
All data combined



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Map individual hotel scores against other hotels

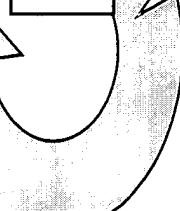
30



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Comparative data set creation engine

Resampling algorithm – repeatedly calculating each sample's mean to form the means distribution



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Result is benchmarked hotels

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Figure 2